



Associate Degree for Transfer™

ECONOMICS FOR TRANSFER (AA-T)

The AA-T in Economics for Transfer provides a broad exposure to the field of economics. Students will learn about the factors that determine the production, distribution and consumption of goods and services. They will come to understand the behavior and interactions of economic agents and how economies work. This major prepares student to transfer to a California State University, where a baccalaureate degree may be earned in Economics or a closely related field.

The following is required for the AA-T in Economics for Transfer degree:

1. 60 semester or 90 quarter CSU-transferable units;
2. The Intersegmental General Education Transfer Curriculum (IGETC) or the California State University General Education-Breadth Requirements;
3. Minimum of 18 semester or 27 quarter units in the major or area of emphasis;
4. Minimum grade point average (GPA) of 2.0;
5. Grade of C or better in all courses required for the major or area of emphasis.

Program Learning Outcomes

Upon completion of this program, students will be able to:

- Use economic models to predict changes in societal outcomes based on changes in economic variables.
- Identify and apply economic principles to personal-life decisions.

Associate in Arts for Transfer Degree Requirements:

Course	Title	Units
Required Core:		
ECON 120	Principles of Macroeconomics	3
ECON 121	Principles of Microeconomics	3
MATH 160	Elementary Statistics	4
MATH 178	Calculus for Business, Social and Behavioral Sciences	4
or		
MATH 180	Analytic Geometry and Calculus I	5

List A: (Select 1 course)

BUS 120	Financial Accounting	4
BUS 121	Managerial Accounting	4
BUS 128	Business Communication	3
CIS 110	Principles of Information Systems	4

List B: (Select 1-2 courses; 3-4 units)

Any List A course not used	3-4
Total Required	21-23
Double-Counted Units	9-12/9
General Education Requirements	39/37
Electives	7-12/9-11
Total Degree Units	60

GENERAL STUDIES: BUSINESS AND TECHNOLOGY

The Associate Degree in General Studies with an Area of Emphasis provides an opportunity for students to design a program of study meaningful and appropriate to their own needs and academic interests. The degree includes general education and a focused area of study. Students may choose to earn this degree for preparation for employment or for personal development.

REQUIREMENTS

To meet the General Studies degree requirements, a student must complete the following:

I. AS or AA General Education Requirements (see Degree Requirements and Transfer Information section)

AND

II. Choose a minimum of 18 units from one Area of Emphasis:

- Business and Technology

The Associate in Science in General Studies with an Emphasis in Business and Technology will be awarded to students upon completion of general education degree requirements and 18 units in this area. These courses emphasize the study of business transaction theory and practice, the operations and strategies of business decisions, legal concepts, and the place of business in the American and global economy as a whole. Students will apply mathematical and quantitative reasoning skills to the discipline's methodologies, as well as evaluate and interpret basic economic principles and theories related to performance and specific economic sectors. Students must take a minimum of three units from each area. The remaining units may be taken from any area.

Program Learning Outcomes

Upon successful completion of this program, students will be able to:

- Contribute to an effective and ethical organization.
- Use information technology to support effective decision making in the business organization.
- Analyze markets, economic environments and associated trends at the macro and micro levels.
- Express and apply quantitative information in order to make sound decisions and solve problems in the business environment.

Business

BUS 109, 110, 111, 115, 120, 121, 122, 124, 125, 128, 129, 150, 155, 156, 161, 162, 176, 195

Computer and Information Science

CIS 105, 110, 120, 121, 125, 140, 162, 190, 191, 201, 202, 203, 204, 205, 211, 213, 215, 219, 261, 262, 263, 290, 291

Economics

ECON 110, 120, 121

Mathematics

MATH 121, 160, 178, 180

MANAGEMENT

This degree program is designed to provide students with the skills necessary to be successful as a manager in today's demanding organizational climate. The curriculum is beneficial to men or women who aspire to mid-level or higher management positions in any type of organization including business, government and service organizations.

Program Learning Outcomes

Upon successful completion of this program, students will be able to:

- Recognize and appropriately evaluate the ethical and legal concerns inherent in various business practices.
- Identify the differences in leadership and management theories and how they facilitate the overall effectiveness of domestic and multinational business operations.
- Identify and assess business problems from a subordinate and managerial perspective.
- Identify and analyze business problems or entrepreneurial opportunities and effectively communicate recommendations for courses of actions.

CAREER OPPORTUNITIES

*Bank Officer

Claim Adjuster

†Computer Operations Supervisor

*Director, Research and Development

Employment Interviewer

Financial Planner

*Hospital Administrator

Import-Export Agent

Management Trainee

†Management Consultant

Office Manager

Stock Broker

*Teacher, College

*Bachelor Degree or higher required

†Bachelor Degree normally recommended

Associate in Science Degree Requirements:

Course	Title	Units
BUS 115	Human Relations in Business	3
BUS 120	Financial Accounting	4
BUS 125	Business Law: Legal Environment of Business	3
BUS 128	Business Communication	3
BUS 155	Human Resources Management	3
BUS 156	Principles of Management	3
ECON 110	Economic Issues and Policies	3
or		
ECON 120	Principles of Macroeconomics	3
		22

Select two of the following:

BOT 123-125	Comprehensive Excel Levels I-III	3
BOT 174	Computer Concepts and Applications	3
BUS 176	Computerized Accounting Applications	2
CIS 110	Principles of Information Systems	4
		5-7

Select a minimum of three units of the following:

BUS 110	Introduction to Business	3
BUS 121	Managerial Accounting	4
BUS 161	Business Internship	1-3
BUS 195	Principles of Money Management for Success	3
COMM 122	Public Speaking	3
		3-4
Total Required		30-33
Plus General Education Requirements		