

**138 SOCIAL PSYCHOLOGY 3 UNITS****C-ID PSY 170**

3 hours lecture

Examination of the individual's perception of and reaction to other people and social influences. Topics such as attitude formation, prejudice and discrimination, helping behavior, aggression, conformity, obedience, cooperation and conflict reduction, and group behavior are explored. *Also listed as SOC 138. Not open to students with credit in SOC 138.*

AA/AS GE, CSU, CSU GE, IGETC, UC

**140 PHYSIOLOGICAL PSYCHOLOGY 3 UNITS****C-ID PSY 150**

Prerequisite: "C" grade or higher or "Pass" in PSY 120 or equivalent

3 hours lecture

Examination of the relationships between bodily processes and aspects of behavior. Review of fundamental research methods and major research findings in physiological psychology. Application of experimental methods in psychology, physiology and related disciplines to the understanding of perceptual processes, the control of movement, sleep and waking, reproductive behaviors, ingestive behaviors, emotion, learning, language and mental disorders are explored.

AA/AS GE, CSU, CSU GE, IGETC, UC

**150 DEVELOPMENTAL PSYCHOLOGY 3 UNITS****C-ID PSY 180**

Prerequisite: "C" grade or higher or "Pass" in PSY 120 or equivalent

3 hours lecture

Overview of psychological research and theory involving the lifespan approach to human behavior and cognition. Explores the biological, emotional, social and cognitive development from infancy through childhood, adolescence and adulthood. Topics include influences of drugs and disease on prenatal development, child-rearing methods, temperaments and personality, childhood disorders, development of language and thinking, gender roles, friendship, family and relationships, parenting and aging. *Not open to students with credit in PSY 165.*

AA/AS GE, CSU, CSU GE, IGETC, UC

**170 ABNORMAL PSYCHOLOGY 3 UNITS****C-ID PSY 120**

3 hours lecture

Overview of psychological research and theory involving the causes and treatment of abnormal behavior. The major disorders include anxiety disorders (such as phobias, panic attacks, obsessive-compulsive), mood disorders (such as depression and bipolar), schizophrenic disorders, and personality disorders. Also includes child/adolescence disorders (such as ADHD and eating disorders), substance abuse, mental retardation, sexual disorders, and the effects of stress on the body.

AA/AS GE, CSU, CSU GE, IGETC, UC

**201 ACADEMIC AND CAREER OPPORTUNITIES IN PSYCHOLOGY 1 UNIT**

Prerequisite: "C" grade or higher in PSY 120 or equivalent

1 hour lecture

The study of career options in the field of Psychology. Emphasis is placed on the needs of Psychology majors identifying career-related strengths and interests while providing information on post-baccalaureate options in psychology and related fields, and identification of career-related strengths and interest. Recommended after completion of thirty (30) units. **Pass/No Pass only.**

CSU

**205 RESEARCH METHODS IN PSYCHOLOGY 3 UNITS****C-ID PSY 200**

Prerequisite: "C" grade or higher or "Pass" in PSY 120, and 215 or Math 160 or equivalent

3 hours lecture

Introduction to scientific methodology in psychology. Emphasis is placed on descriptive, experimental, and applied research. Students will learn the American Psychological Association writing style for empirical report writing. This course is intended for psychology majors and behavioral science students interested in the processes of research.

CSU, UC

**211 COGNITIVE PSYCHOLOGY 3 UNITS**

Prerequisite: "C" grade or higher or "Pass" in PSY 120 or equivalent

3 hours lecture

A general introduction to the principles of cognition. This course examines theoretical and research approaches to the study of cognitive neuroscience, perception, attention, memory, knowledge, visual imagery, language acquisition and development, problem solving and decision making.

AA/AS GE, CSU, CSU GE, IGETC, UC

**215 STATISTICS FOR THE BEHAVIORAL SCIENCES 4 UNITS****C-ID SOCI 125**

Prerequisite: "C" grade or higher or "Pass" in MATH 110 or appropriate mathematics assessment

3.5 hours lecture, 1.5 hours laboratory

Methods and experience in defining and solving quantitative problems in the behavioral sciences. Emphasis is on the design of experiments and the application of a variety of parametric and nonparametric techniques to the analysis of data.

AA/AS GE, CSU, CSU GE, IGETC, UC credit limit

**220 LEARNING 3 UNITS**

Prerequisite: "C" grade or higher or "Pass" in PSY 120 or equivalent

3 hours lecture

Examination of the basic principles and research in animal and human learning.

AA/AS GE, CSU, CSU GE, IGETC, UC

## REAL ESTATE (RE)

**190 REAL ESTATE PRINCIPLES 3 UNITS**

3 hours lecture

Real Estate Principles is a fundamental real estate course covering the basic laws and principles of California real estate. It provides the student with understanding, background and the terminology necessary for advanced study in further specialized real estate courses. This course will benefit both the consumer and career-minded individual. It is designed to be of assistance to those preparing for the real estate license examination.

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**191 REAL ESTATE PRACTICE 3 UNITS**

3 hours lecture

Day-to-day operation in real estate roles and brokerage including listing, prospecting, advertising, financing, sales techniques, escrow, and ethics.

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**192 REAL ESTATE FINANCE 3 UNITS**

3 hours lecture

Analysis of real estate financing including lending policies and problems in financing transactions in residential, apartment, commercial and special purpose properties. Methods of financing properties are emphasized.

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**193 REAL ESTATE LEGAL ASPECTS 3 UNITS**

3 hours lecture

Study of the law governing real property, its sale, lease, hypothecation or other conveyance. Instruments utilized in conveyance or lease of such property will be examined.

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**194 REAL ESTATE APPRAISAL 3 UNITS**

3 hours lecture

Introductory course covering the purposes of appraisals, the appraisal process, and the different approaches, methods and techniques used to determine the value of various types of property. Emphasis is on residential and single-unit property.

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**197 REAL ESTATE ECONOMICS 3 UNITS**

3 hours lecture

Study of the economic factors which determine the market and location of real property investments.

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**201 REAL ESTATE PROPERTY MANAGEMENT 3 UNITS**

3 hours lecture

Study of property management and problem areas associated with operating income-producing property.

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**204 REAL ESTATE OFFICE ADMINISTRATION 3 UNITS**

Recommended Preparation: Completion of Real Estate Principles

3 hours lecture

This course is a study of the administration, supervision and management of a real estate brokerage office. Students will be exposed to the principles underpinning the management of a real estate brokerage office as well as participate in various job shadowing experiences..

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**250 REAL ESTATE INTERNSHIP 1-4 UNITS**

75 hours paid or 60 hours unpaid work experience per unit

Practical work experience in the real estate industry. *Occupational cooperative work experience credit may accrue at the rate of one to eight units per semester for a total of sixteen units, and students must work 75 paid hours or 60 non-paid hours per unit earned. May be taken for a maximum of twelve units in Real Estate.*

CSU

## RELIGIOUS STUDIES (RELG)

**120 WORLD RELIGIONS 3 UNITS**

3 hours lecture

Introduction to the teachings, major figures, attitudes and practices of world religions.

AA/AS GE, CSU, CSU GE, IGETC, UC

**130 SCRIPTURES OF WORLD RELIGIONS 3 UNITS**

3 hours lecture

The study of religions based on scriptures selected from Eastern and Western religions.

AA/AS GE, CSU, CSU GE, IGETC, UC

**160 INTRODUCTION TO THE HEBREW BIBLE: THE FIRST TESTAMENT 3 UNITS**

3 hours lecture

Introductory survey of the contents, themes, literary genres, canons, historical background, and modern critical methods for analysis and interpretation of the Hebrew scriptures.

AA/AS GE, CSU, CSU GE, IGETC, UC